

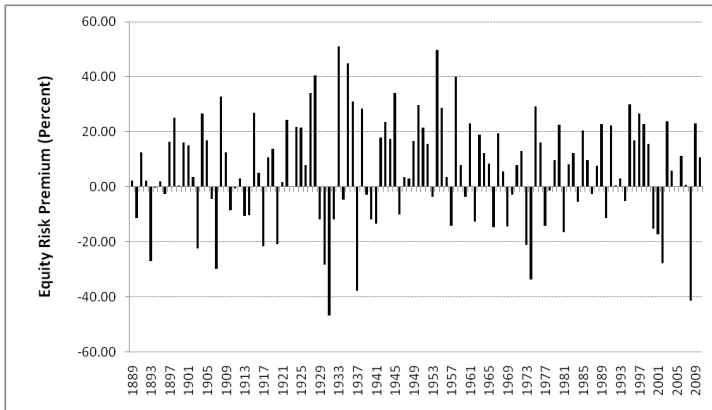
Is the Time Variation in Equity Returns Predictable?

Rajnish Mehra

Arizona State University
and
NBER

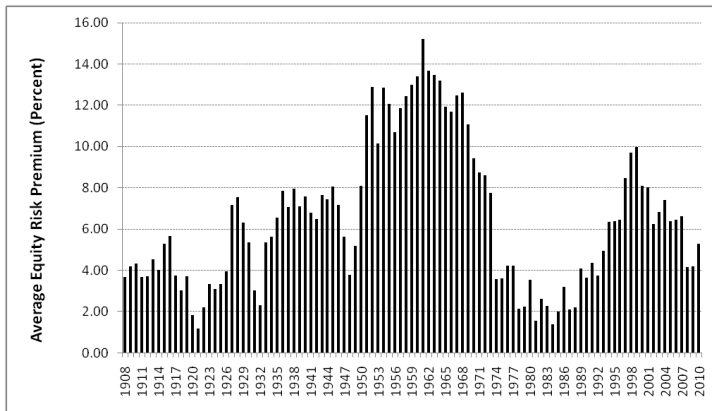
Prepared for the conference on:
Investing for the Long Run
Norwegian Ministry of Finance
Oslo, November 8, 2011

Realized equity risk premium per year: 1889-2010



Data from Mehra and Prescott (1985) and Ibbotson (2011)

Equity risk premium over the 20-year periods: 1889-2010



Data from Mehra and Prescott (1985) and Ibbotson (2011)

- ▶ Campbell and Shiller (1988) show that variations in the price-dividend ratio must result from:

either

variations in the expected discount rates

or

variations in the growth rate of future dividends.

“This paper has presented strong and voluminous evidence in favor of the **random walk hypothesis**”.

Fama(1965)

- ▶ If stock prices follow a random walk or a martingale, **then expected stock returns are not predictable**.
- ▶ Hence, changes in price-dividend ratios must reflect changes in the expected future dividends or their growth rates.

A Paradigm Shift

“There is much evidence that **stock returns are predictable**”.

Fama and French (1988)

- ▶ This paradigm shift was prompted by the observation that **historically**, high price-dividend ratios and other measures of market value relative to cash flows, such as the market value of equity as a ratio of GDP have preceded poor returns and vice versa.

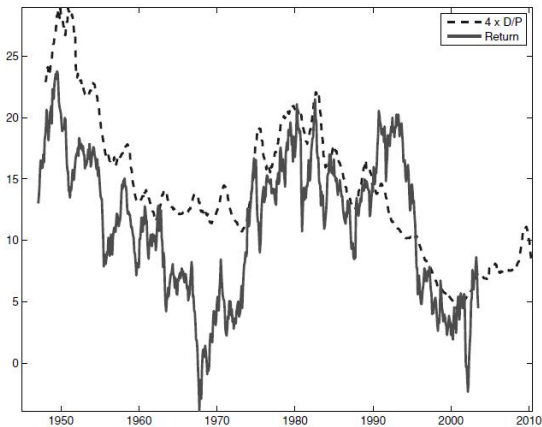
- ▶ “It is now **widely accepted that excess returns are predictable** by variables such as dividend-price ratios, earnings-price ratios, dividend-earnings ratios, and an assortment of other financial indicators”.

Lettau and Ludvigson (2001)

- ▶ “... **all price-dividend ratio volatility corresponds to variation in expected returns.** None corresponds to variation in expected dividend growth, and none to “rational bubbles””.

Cochrane (2011)

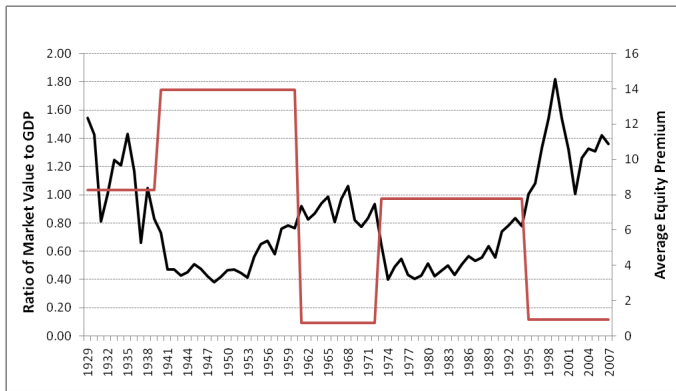
Dividend yield and following 7-year return



Source: Cochrane (2011)

Market value to GDP ratio and average 3-year ahead equity premium

(average of sub-periods when the MV/GDP is $>$ or $<$ average MV/GDP)



From Mehra and Prescott (2008). Updated by the author.

- ▶ These implication of these studies are based on a **statistical analysis of data**. There is no theoretical basis for this predictability.
- ▶ The implicit underlying belief is that the predicting variables (dividend-price ratios, earnings-price ratios) follow a stationary process that **reverts to some unspecified normal value**.

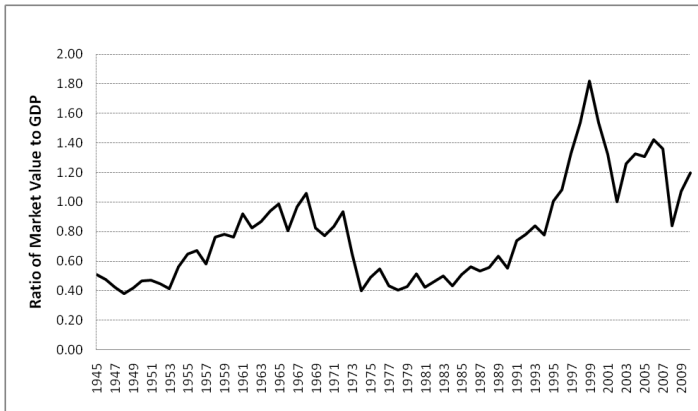
- ▶ The quote by Campbell and Shiller (2001) succinctly summarizes this view:

“It seems reasonable to suspect that prices are not likely ever to drift too far from their normal levels relative to indicators of fundamental value, ... **when stock prices are very high relative to these indicators, ... then prices will eventually fall in the future to bring the ratios back to more normal historical levels**” .

- ▶ A key issue is whether these indicators indeed follow a stationary mean reverting process. If the process is non stationary then the unconditional mean is not defined. **Nor is mean reversion.**
- ▶ The statistical tests of stationary are sensitive to starting and ending dates and often contradictory.
- ▶ Models that predict well in-sample often do poorly when predicting out-of-sample.

Market value to GDP ratio: 1945-2010

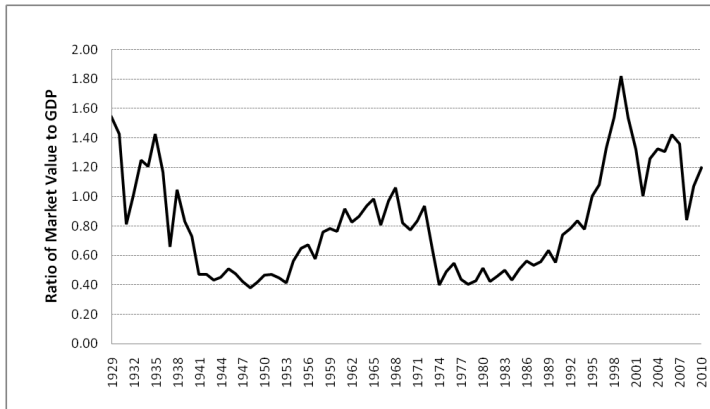
Non-stationary



From Mehra (1998). Updated by the author.

Market value to GDP ratio: 1929-2010

Statistical tests: inconclusive



From Mehra (1998). Updated by the author.

The Critics

- ▶ “... we interpret our results to suggest that **a healthy skepticism is appropriate when it comes to predicting the equity premium**, at least as of early 2006. **The models do not seem robust**”.

Welch and Goyal (2008)

- ▶ “**The evidence for return predictability in the data is very fragile**. ... using the ... dividend-price ratio less the real risk-free rate, the level of return predictability declines from 31% to only about 9% at the five-year horizon”.

Bansal, Kiku and Yaron (2009)

Recent Developments

- ▶ Constantinides and Ghosh (2011) observe that the predictability and volatility of aggregate consumption and dividend growth rates differ considerably across the regimes (recession and normal).
- ▶ They show that the model-implied state variables perform better at in-sample forecasting and significantly better at out-of-sample prediction of the equity premia than linear regressions.
- ▶ Bollerslev, Tauchen and Zhou (2009) and Drechsler and Yaron (2011) present evidence that the VIX and Variance Premium predict excess return in the short run.

An Equilibrium Approach

- ▶ McGrattan and Prescott (2005) extended the standard growth model to incorporate **both intangible capital and taxes**.
- ▶ The **extended** standard growth model **can** serve as a reference for over and undervaluation in capital markets.
- ▶ Mehra (2010) cautions that Tobin's q and P/E ratios, which implicitly abstract from both tax rates and intangible capital, **offer inadequate measures of under and over valuation of capital markets**.

Concluding Comments

- ▶ Dividend price ratios weakly predict future returns (at a 3 to 7 year frequency) in out-of-sample data.
- ▶ The effect is stronger when using in-sample data.
- ▶ Results are sensitive to the data sample used, in particular, to the inclusion or exclusion of the 1973-75 period.
- ▶ Internationally, price-dividend ratios have given perverse investment signals. (Dimson, Marsh and Staunton (2004))
- ▶ Translating this predictability into an operational strategy for long-term investing is isomorphic to market timing.
- ▶ A portfolio manager embarking on such a venture should proceed with caution.

References

- Bansal R, Kiku D, Yaron A. 2009. An empirical evaluation of the longrun risks model for asset prices. NBER Working Paper No.15504.
- Bollerslev T, Tauchen G, Zhou H. 2009. Expected stock returns and variance risk premia. *Review of Financial Studies* 22:4463-4492.
- Campbell JY, Shiller RJ. 1988. The dividend-price ratio and expectations of future dividends and discount factors. *Review of Financial Studies* 1(3):195-228.
- Campbell JY, Shiller RJ, 2001. Valuation ratios and the long-run stock market outlook: An update. *Cowles Foundation Discussion Papers* 1295.
- Cochrane JH. 2011. Presidential address: Discount rates. *Journal of Finance* 66(4):1047-1108.
- Dimson E, Marsh P and Staunton M. 2004. *Global Investment Returns Yearbook* (ABN-Amro and LBS).

Drechsler I, Yaron A. 2011. What's vol got to do with it. *Review of Financial Studies* 24(1):1-45.

Fama EF. 1965. The behavior of stock-market prices. *Journal of Business* 38(1):34-105.

Fama EF, French KR. 1988. Dividend yields and expected stock returns. *Journal of Financial Economics* 22 (1):3-25.

Ghosh A, Constantinides GM. 2011. The predictability of returns with regime shifts in consumption and dividend growth. *Chicago Booth Research Paper* No.10-26.

Ibbotson SSBI 211 Valuation Yearbook. Morningstar. Chicago (2011).

Lettau M, Ludvigson S. 2001. Consumption, aggregate wealth, and expected stock returns. *Journal of Finance* 56(3):815-849.

McGrattan, E. R., and E. C. Prescott. Taxes, regulations, and the value of U.S. and U.K. corporations. *Review of Economic Studies* 92 (2005): 767-796.

Mehra R. 1998. On the volatility of stock prices: an exercise in quantitative theory. *International Journal of Systems Science* 29:1203-1211.

Mehra R. 2010. Indian Equity Markets: Measures of Fundamental Value. *India Policy Forum* Volume 6, 2010, pp 1-30.

Mehra R, Prescott EC. 1985. The equity premium: A puzzle. *Journal of Monetary Economics* 15:145-61.

Mehra R, Prescott EC. 2008. *The Equity Premium: ABCs. The Handbook of the Equity Risk Premium.* ed. by Mehra R, Elsevier, Amsterdam, 1-36.

Welch I, Goyal A. 2008. A comprehensive look at the empirical performance of equity premium prediction. *Review of Financial Studies* 21(4):1455-1508.