

Kopi TA. 7/11-2007.

2005-01639/248

GRIPEN

Oslo 071031,

RUE

Dear Sir,

We refer to your letter of October 8th where the Norwegian Ministry of Defence request all bidders in the future combat aircraft capability project to provide information about agencies and advisors involved in the bidding process.

SAAB and Gripen International highly appreciate this initiative as part of the Ministry's efforts to ensure equal and fair treatment of all contractors. A fair and transparent competition is, in our opinion, beneficial for all bidders – and obviously for the Ministry of Defence and the Armed Forces.

SAAB and Gripen International consider it important to be in direct dialog with Norwegian authorities. We have therefore opened our own office in Oslo. Where I, Hans Rosén, is the assigned campaign director and represents Gripen in this campaign. Direct dialog, rather than dialog through consultants, is in our opinion preferable. Hence as a guiding principle we don't use consultants that represent us in this campaign, but will primarily represent ourselves through the undersigned or other persons within SAAB and Gripen International. Our advisors main task is to give guidance and help us conduct an effective campaign, but they will not represent us as such towards Norwegian authorities.

Saab AB, as is well known, has a long history and an overall quite substantial presence in Norway. Listed below as part of the Gripen Norwegian Team from this day on, are people (essentially non Swedes) living in Norway who, for some reimbursement, take part in the Gripen Campaign effort to promote Gripen as the next generation fighter for Norway. It's important to emphasize that this is a dynamic organization which will change and develop as necessary.

Public Relations

Burson-Marsteller AS - Sigurd Grytten, related to the dynamic condition of the campaign additional resources within Burson-Marsteller AS can and will be allocated as required

Advisors

Jan Nygren, mainly concerning overall campaign management and overall political situation.

Knut Solvang; primarily tasked to coordinate industrial cooperation but also gives general advice in c



onnection to various political settings.

Rolf Nereng; largely within areas like overall planning of the campaign, media relations and PR-activities.

Øivind Solvang, Arild Ingierd, Sten-Åke Forsberg, Sven Arild Andersen, Svein Sivertsen, Steinar Olsen; gives advice with regards to Norwegian industrial setup, competence and envisaged areas of win-win cooperation with Swedish industry.

Other Saab Representatives in Norway

Tor Rønholt – Saab International (planned to retire 071201)

Gunnar Fredrikson – Saab International

Tore Bolstad – Saab International

Anders Thorheim – Saab Microwave Systems

Arne Solli – Saab Microwave Systems



Hans Rosén
Gripen International, Norway